

benefits 2009 2010



Spirit of Enterprise®

Benefits of Membership

Membership in The Vancouver Board of Trade opens doors to a world of new business opportunities. No other organization offers its members as many quality business-building activities and services. Members enjoy a variety of privileges, including international reciprocal memberships, a luncheon facility and a comprehensive company employee benefits program marketed and administered by Morneau Sobeco.

The following members have agreed to offer specific benefits as an added value to Board membership. If our sponsors see increased use from our membership, the rates and benefits will not only be better next year, but other companies will come forward and offer their services at preferred rates as well.

For more information on these benefits, please call the benefit provider directly. The following benefits are valid until April 2010. Rates are subject to change. Visit www.boardoftrade.com regularly for updates. To offer a benefit, please email info@boardoftrade.com or call 604-641-1260.

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DOCUMENT SERVICES

The Vancouver Board of Trade

604-681-2111

50% discount on all document certification.

AZ World Translation and Interpretation Inc.

www.a-zworld.ca

604-351-3615

20% discount on the translation of any document that does not require certification. 10% discount on the translation of any document that requires certification.

EDUCATION & TRAINING

Berlitz Vancouver

www.berlitz.ca 604-685-9331

Berlitz Vancouver is pleased to offer 10% discount on courses to all members.

Bright Spark Consulting Inc.

www.Brightestspark.com

604-729-8564

15% discount on coaching packages.

PLI

www.pli.ca

604-688-7223

20% discount on brochure-price English language programmes (minimum booking 4 weeks). Minimum value \$260.

PR Associates

www.prassociates.ca

604-681-1407

Full service public relations agency. 20% discount on half and full-day media training sessions conducted by recognized media trainers with backgrounds in Journalism, Media Relations, Crisis Communications and Response Management Training. Value \$500/\$1000.

Small Business Marketing Coaches Inc.

www.MarketingResourceCentre.ca

Two tickets to Strategic Sales & Marketing Seminar (value \$399)

AND... 2-hour Intensive Strategic Sales & Marketing Consultation - Preferred member rate only \$149 (regular \$299.00).

Subjective Management Development

www.lmicanada.ca

604-944-2181

Free "Goal Setting & Time Management" Seminar (2 hrs). Value \$100 per person. For Groups of 5+ employees (management and supervisor orientated).

Toombs Inc.

www.toombsinc.com

604-899-2095

Preferred rates on career transition (out-placement), executive search, coaching, and internal company-wide career management programs.

With Imagination Group

www.withimaginationgroup.com

604-844-2811

10% discount on employee behavioural assessments for leadership development and succession planning. Offer valid on first ten assessments (value \$400).

ENTERTAINMENT

CN IMAX Theatre at Canada Place

www.imax.com/vancouver

1-800-582-4629

\$2.50 off any regular IMAX film admission. Valid for up to five tickets. Not valid for special engagement films. Not valid for online or advance ticket purchases. Must present Vancouver Board of Trade card before purchasing tickets.

MusicFest Vancouver

www.musicfestvancouver.ca
604-688-1031

\$5 off coupon on entire Ticketmaster order for 2009 MusicFest Vancouver concert tickets. Please call for more information on specially priced ticket packages for Board of Trade members.

Pacific Baroque Orchestra

www.pacificbaroqueorchestra.com
604-215-0406

10% off single price tickets.

Pacific National Exhibition

www.pne.ca
604-252-3658

Group rates for tickets to Playland, the Fair at the PNE & Fright Nights.

Contact the PNE Group Sales Department for more information.

Vancouver Chamber Choir

www.vancouverchamberchoir.com
604-738-6822

20% discount on tickets to all concerts presented by the Vancouver Chamber Choir in the 2009/2010 season - September to May.

Yuk Yuk's

www.crewcomedy.com
604-696-9857

10% discount on admission on Wednesdays and Thursdays.

EMPLOYEE BENEFITS PROGRAM

The Vancouver Board of Trade's plan, represented by:

**Morneau Sobeco**

www.morneausobeco.com
604-642-5235

The Vancouver Board of Trade offers a comprehensive employee benefits program, tailored to meet your needs as well as flexible options through volume purchasing.

For a free cost analysis, contact Gord Donas at 604-642-5235, or gdonas@morneausobeco.com

FINANCIAL**Macdonald, Shymko & Company Ltd.**

www.macdonaldshymko.com
604-687-7966

10% discount on first two one-hour Fee Only Financial Planning meetings.

Nordahl Craig Cummings & Gares, Chartered Accountants

www.nordahl.bc.ca
604-736-2571

Complimentary 30-minute initial consultation.

Trade Exchange Canada

www.tecvan.ca
604-294-5881

Regular membership fee is \$395 plus GST. Vancouver Board of Trade members will get \$100 off plus a \$1,000 interest-free Trade line of credit upon qualifying. Must identify yourself as a Vancouver Board of Trade member.

FINE DINING**Cannery Seafood Restaurant**

www.canneryseafood.com
604-254-9606

2205 Commissioner Street, Vancouver
Lunch Affinity Program: 15% off your food bill at lunch Monday to Friday upon presentation

of Board of Trade membership card. Offer expires Mar. 30, 2010.

Don Francesco Restaurant

www.donfrancesco.ca

10% off all food to Vancouver Board of Trade members. Does not apply to alcoholic beverages. Taxes and gratuities will be applied to the original amount. (Blackout dates are February 14 to February 28, 2010).

Donnelly Hospitality Management

www.dhmbars.ca

778-233-8815

20% off food at all Donnelly Pub. No cover, no line at all clubs Sunday - Wednesday (subject to capacity and special events).

Fleuri Restaurant

www.suttonplace.com

604-642-2963

25% off all food and non-alcoholic beverages in both the Fleuri Restaurant and the Gerard Lounge at The Sutton Place Hotel.

HEALTH & FITNESS

Absolute Spa

www.absolutespa.com

604-684-2772

10% discount on all retail spa purchases.

AromaOasis Health Inc.

www.aromaoasishc.com

604-732-8655

Complimentary 30-minute initial consultation. 10% discount on one session of acupuncture treatment.

Biodenix Technologies Inc.

www.biodenix.com

604-270-3290

50% savings on dental implant supplies. Minimum savings of \$98.

Health & Wellness Enterprises

www.mynikken.net/donelle

778-239-4752

23% discount on all Nikken retail products for sleep systems including the KenkoAir mattress, PiMag water, true heppa KenkoAir system, bone health products and more

Pacific Treatment Centre

www.pacifictreatment.ca

604-872-5517

10% off private and employee assisted rates

Unihealth Group

www.unihealth.ca

50% off TCM Herbs and Home Health products - first visit on sign-up of membership or sign-up for corporate plan.

YWCA Health and Wellness Centre For Men and Women

www.ywcahealthandwellness.com

604-895-5777

Preferred rates on annual Health and Wellness memberships.

HOTELS & RESORTS

Best Western Chateau Granville

www.chateaugranville.com

604-633-2501

"Enjoy the suite life" & new local discounts. Vancouver Board of Trade members receive 15% off our best available rates. Please quote code #1762. Five newly designed meeting & banquet rooms to cater your event up to 150 people.

Century Plaza Hotel & Spa

www.century-plaza.com
604-684-3474

10% off daily rates.

Coast Hotels & Resorts

www.coasthotels.com
604-682-7982

Coast corporate rate for individual travel at all Canadian properties.

The Empire Landmark Hotel

www.empirelandmarkhotel.com
604-687-0511

January to April \$85; May \$125; June to September \$145; October to December \$85. Please quote "Vancouver Board of Trade."

The Fairmont Hotel Vancouver

www.fairmont.com
604-684-3131

Preferred member rates, 500+ Aeroplan points and complimentary newspaper.

The Fairmont Waterfront

www.fairmont.com
604-691-1920

A great location for your downtown stay, enjoy a 10% discount off our rate of the day.

Hotel Le Soleil

www.lesoleilhotel.com
604-632-3000

15% off published corporate rates (subject to availability & blackout dates).

Hyatt Regency Vancouver

www.vancouver.hyatt.com
1-800-233-1234

Members can book reservations on www.vancouver.hyatt.com and enter the specifics CR#59268 in the Group/Corporate box to receive your seasonal rate of \$179 to \$229.

Lake Okanagan Resort

www.lakeokanagan.com
1-800-663-3273

Preferred Corporate Rate \$109 January – April; \$159 May to June; \$229 July – August; \$159 September to October; \$109 November to December; based on studio suite & subject to availability. Ask about meeting/conference room packages.

Mayfair Hotels and Resorts

www.mayfairhotelsandresorts.com
604-681-0868

Special preferred Board of Trade rates.

Metropolitan Hotel Vancouver

www.metropolitan.com/vanc
604-643-7262

5% off or best available rate, free valet parking (\$28 value), and a welcome amenity from General Manager.

Pacific Palisades Hotel

www.pacificpalisadeshotel.com
604-688-0461

20% discount off published corporate room rates for group bookings and one complimentary coffee break* per day of meetings.

*Minimum value \$150 net of taxes/gratuities. Some restrictions may apply.

Pan Pacific Hotel Vancouver

www.panpacific.com/vancouver
604-895-2495

May 2009 – October 31, 2009: Deluxe City View Room: \$249; Deluxe Inner Harbour View Room: \$279; Deluxe Harbour/Mountain View Room: \$309

November 2009 – Jan. 15, 2010: Deluxe City View Room: \$185; Deluxe Inner Harbour View Room: \$205; Deluxe Harbour/Mountain View Room: \$225

River Rock Casino Resort

www.riverrock.com

604-247-8900

May 1 to September 30, 2009 - One bedroom suite at \$179 (plus taxes), October 1 to April 30, 2010 - One bedroom suite at \$149 (plus taxes).

The St. Regis Hotel

www.stregishotel.com

604-683-5521

15% discount on posted rates.

Semiahmoo Resort

www.semiahmoo.com

1-800-278-7488

Member rates start at \$99(U.S.) (Nov-April), \$169(U.S.) (May-Oct.). Some conditions apply. Ask about special group meeting discount.

South Thompson Inn & Conference Centre

www.stigr.com

250-573-3777

20% discount on regular rates for inn rooms.
10% discount on corporate rates for business travel.

Terminal City Tower Hotel

www.tctowerhotel.com

604-488-8603

30% discount on Rack Rates.

Wedgewood Hotel

www.wedgewoodhotel.com

604-608-5309

Please contact us directly for preferred rates for Vancouver Board of Trade members. Additional benefits include a complimentary continental buffet breakfast in Bacchus Restaurant, 10% discount at the Wedgewood Spa, 10% discount when dining at Bacchus Restaurant (not Bacchus Lounge, and excluding holidays and the month of December), complimentary wired/wireless high-speed internet throughout the hotel.

INFORMATION TECHNOLOGY**Adaptive Technical**

www.beadaptive.ca

604-357-3456

Vancouver Board of Trade members receive a 10% discount on our consulting and technical support services.

The Answer Company

www.theanswerco.com

604-649-6624

15% discount on all software products for any Board of Trade members in good standing.

Association Management Solutions

www.assnmanagement.com

604-696-2255

\$250 credit towards Association or Event website set-up, plus 15% discount on services including website design, event registration, membership registration, donations, website hosting, and outsourced association management.

ADTEL Group Inc.

www.adtel.com

604-684-6666

12% discount on any ADTEL subscription to any current member of The Vancouver Board of Trade.

Bell Mobility

www.bell.ca

1-877-8-BELL-BC

Preferred rates, a consultation tailored to your business, rate plans that suit your needs, preferred pricing on great phones, access to Canada's largest 3G network. Please contact René de Diego.

CDot Networks

www.cdota.ca

604-629-5475

Microsoft Exchange 2007 implementation - \$500 discount on services; Back up and disaster recovery implementation - 10% discount on hardware and services - \$600 min. value; IT LiveAudit - \$100 discount on services.

Conjure Solutions Inc

www.conjuresolutions.com
778 389-0496

\$500 credit towards purchase of web development solution or our other services. Free initial consultation.

Figmint Media Inc.

www.figmintmedia.com
778-288-5890

\$500 credit towards the purchase of a website design and development package for Vancouver Board of Trade members.

Floating World Web Development

www.floatingworld.ca
604-221-2669

25% off the first year of Eco Friendly Web Hosting. Free SEO (Search Engine Optimization) consultation/web audit (\$100 value). Free social media audit of your website (\$100 value).

InterCall

www.intercall.ca
778-389-7706

Teleconferencing and web conferencing provided by Intercall Canada. Non-contracted audio rates start at .10c/minute for members, no setup fees or long distance charges. Non-contracted web conferencing rates start at .25c/minute for members, no set-up fees. Total discount is 25% with an additional saving of \$100 on set-up fees.

Joanne Probyn Design Solutions

www.joanneprobyn.com
778-848-6115

One-hour free consultation on your design and marketing needs or 10% off your website design up to \$100.

Soninccode E-Solutions

www.soninccode.com
778-737-6260

\$200 credit towards an iPhone compatible website.

10% off the following services:

- Custom business-to-business or business-to-consumer Internet application.
- Database-driven Flash website, or application.
- iPhone application development.

Stargate Connections Inc.

www.stargate.ca
604-606-8980

10% off our BackIT Online Backup service.

Times Telecom

www.timestelecom.ca
778-883-3868

15% continuous discount on you monthly VOIP invoice, along with FREE adapter rental. Plans starting from \$8.46/month with incredible long distance rates. Unlimited incoming calls. No-Charge features included, Voicemail, Voice2email, Call-Forward, Call block, Caller ID and many more. Extra bonus of 200 Long Distance minutes for first 6 months. 30-Day Free Trial, Free adapter Rental. 15% discount on services installing Virtual PBX system. Hardware excluded.

Webnames.ca Inc.

www.webnames.ca
604-633-1142 or 1-866-221-7878

\$25 off your first purchase on all products and services including domain registrations (.ca, .com, .org, .info, .biz, .us, .ca, mobi, and .asia), web hosting, web builder, SSL certificates, email and more. Enter promo code VBOT99 at checkout.

INSURANCE — COMMERCIAL & PERSONAL

HUB International Insurance Brokers

www.hubinternational.com
604-292-1977

Providing home insurance rates to Vancouver Board of Trade members, competitive commercial insurance rates, automobile insurance including free delivery, wealth management, financial services, credit insurance and priority claims services. For more information, please contact Dallas Vaillancourt at 604-292-1977.

LEISURE & RECREATION

FCM Travel Solutions

www.fcctravel.com
888-FCM-9339

No booking fee for Vancouver Board of Trade members. \$50 off cruise and/or tour packages. Some restrictions apply. Not valid for existing clients of FCM Travel Solutions.

Golf BC Group

www.golfbc.com
1-800-446-5322

20% off regular daily green fees at Furry Creek and Nicklaus North. Three members pay, four members play at Mayfair Lakes.

Langara Fishing Adventures

www.langara.com
604-232-5532

\$700 off regular-priced packages in May or September; \$300 off regular-priced packages in June, July and August.

Mexi-Can Holidays

www.mexi-canholidays.com
604-685-3375

10% discount on our select Mexi-Can Holidays package to Mexico.

Terminal City Club

www.tcclub.com
604-488-8636

Membership in the Terminal City Club at a discounted rate of 25% off the Entrance Fee – a savings of up to \$2,500. Members must be a current member of The Board of Trade at the time of their application.

University Women's Club of Vancouver

www.umcvancouver.ca
604-738-2876

50% discount on the entrance fee to The University Women's Club of Vancouver for eligible Vancouver Board of Trade members and immediate family members. Value \$183.75

MARKETING & CONSULTING

Angus One Professional Recruitment

www.angusone.com
604-682-8367

As Vancouver's #1 employment agency we are proudly B.C.-owned and operated and offer preferred rates to all members for professional temporary, permanent, temp. to perm., contract and executive staffing needs. WE are the only agency to offer a 100% total satisfaction guarantee.

Basetwo Media Inc.

www.basetwomedia.com
604-681-4995

10% discount on video production services.

Best Entertainment

www.bestentertainment.ca

Free 30-second commercial or 20% off your next corporate video.

Coastal Trademark Services

www.trademarkable.com

604-687-7432

10% off initial filing fees for Canadian and U.S. trademark applications (\$50 value).

Embarkation Law Group

www.elgcanada.com

604-662-7404

50% off initial consultation (\$125 value).

Glenn Duxbury + Associates — Building Inspection and Consulting

www.glennduxbury-inspections.com

604-524-2502

10% off all home inspections. (min. value \$39.00)

Ray Williams Associates

www.successiqu.com

778-772-9984

30% discount for all Vancouver Board of Trade active members for Executive Coaching/Consulting Services. Minimum Value: \$1000.

KMK Law Corporation

www.kmklaw.net

604-694-0999

10% savings on legal fees.

Original Six Marketing

www.originalsixmarketing.com

604-696-6035

Logo set-up charges waived on all promotional products and apparel orders.

Pathway Productions

www.pathwayproductions.ca

604-617-4302

25% off Set-up;

25% off operational or maintenance.

Vancouver Board of Trade

www.boardoftrade.com

604-641-1271

\$90 discount on Big Box advertisement appearing throughout the site;

\$100 off banner advertising on weekly e-newsletter;

Member-to-member promotional email service exclusive to Board of Trade members.

Reva Solutions

www.revasolutions.com

604-677-1371

Need a document management strategy? Want to go paperless? Get a free ECM consultant for a day! (\$1,500 value) This offer is only available for the following list of products, as well as general ECM planning and strategizing: IBM FileNet, IBM Content Manager, IBM CommonStore, EMC Documentum, EMC Captiva, Kofax, Vignette, and Sharepoint. Please contact Reva Solutions @ 604-677-1371 for more details or visit their website.

Summit Search Group

www.summitsearchgroup.com

604-684-2784

Summit Search Group will offer all Vancouver Board of Trade members 5% discount off their invoice. This offer will be applied prior to any and all applicable taxes.

Unfolding Solutions

www.unfoldingsolutions.com

250-483-7687

Bring vision, energy and focus to your next meeting or conference with strategic illustration. Members receive a 40% discount off first-day engagement of strategic illustration, training and consulting services.

With Imagination Group

www.withimaginationgroup.com
604-844-2811

Free first consultation to audit levels of client or employee engagement with a post meeting report of risk and strategic recommendations (value \$600).

Western Compensation & Benefits Consultants

www.wcbc.ca
604-863-9155 or 800-781-2411

Stay competitive in today's market. Members of The Vancouver Board of Trade receive a 15% discount when purchasing any of WCBC's continuously updated annual salary/compensation surveys (overall data, along with data specific to the Lower Mainland). Call Nancy Macleod.

OFFICE SERVICES**ADP**

www.adp.ca
1-866-228-9675

As a member of The Vancouver Board of Trade, ADP is pleased to provide you with a special offer for a payroll solution designed to meet your needs.

ADTEL Inc.

www.adtel.com
604-684-6666

10% off any subscription.

Corporate Express Canada Inc.

www.corporateexpress.ca
604-251-4343 ext. 17049

50% discount off all list prices in current list priced catalogue for Vancouver Board of Trade members.

FUS Communications

www.fuscommunications.com
604-687-3986

FUS Communications would like to extend fellow Vancouver Board of Trade members a very generous offer on all their printing needs. 30% discount on all printing services.

Regus HQ

www.regus.ca
604-669-8727

20% discount on Regus' full product line at our 8 Lower Mainland locations. Includes office space, meeting rooms and virtual office services.

White Paper

www.whitepaper.com
604-951-3900

White Paper is excited to offer all fellow Vancouver Board of Trade members a minimum 50% discount off of all office supplies. In addition all new customers will receive a 35% off all print and promotional items.

PUBLICATIONS

The Board believes in keeping its membership informed of the latest business issues through quality publications and resource documents.

Board Store

www.boardstore.com

Latest discounts on books recommended by The Vancouver Board of Trade Management Library.

Business in Vancouver (BIV)

www.biv.com

Business in Vancouver is pleased to offer Vancouver Board of Trade members:

FREE OFFER

13-week trial subscription to Business in Vancouver newspaper

Discounted annual subscription rate of \$59.95 for Board of Trade members, a saving of \$20. In addition to the weekly Business in Vancouver, subscribers will receive a dozen industry focused BIV magazines as part of their subscription price.

Advertising: free repeat and package - six-week, four-line, 20 word classified ad. Value \$100.

Members' Business Directory

604-641-1271

Members' contact details are featured in The Vancouver Board of Trade's Members' Business Directory (published annually) – Vancouver's definitive business reference guide.

MONTECRISTO Magazine

www.nuvomagazine.com

604-321-7121

MONTECRISTO Magazine is the lifestyle publication for the discerning Vancouverite.

Please enjoy a complimentary one-year subscription to MONTECRISTO Magazine valued at \$28.00. To activate your subscription, contact Melissa Revington.

National Post

www.postprivileges.com/canwest

Subscribe to National Post for only \$6.99 per month (subscription is Monday to Saturday and must be purchased for a minimum of six months).

Sing Tao Daily

www.fasttrackasia.com

604-321-1111

Daily Asian-focused news at a glance, at your fingertips! Sent to you directly from the Sing Tao Daily newsroom, receive the Top Ten Asian

news and latest closing numbers of the six keys Asian stocks every morning before 6:30am EST. Regular subscription \$6 per month. Discount for Vancouver Board of Trade members: 33% off at \$4 per month. Please quote VBOT special code when subscribing:VBTD22.

Sounding Board

604-876-0463

The Vancouver Board of Trade's official publication. 20% discount on published rates for all advertisements, along with frequency discounts.

RECIPROCAL MEMBERSHIPS

Private club with charging privileges:

Calgary Chamber of Commerce

www.calgarychamber.com

403-750-0400

Private lunch club, 10 different meeting rooms, events and special member rates for the Business Centre.

Hamilton Chamber of Commerce

www.hamiltonchamber.on.ca

905-522-1151

Private club dining facilities for lunch and meeting room space at preferred member rates.

Montreal Board of Trade

www.btmm.qc.ca

514-871-4000

Preferred pricing for Vancouver Board of Trade members.

Toronto Board of Trade

www.bot.com

416-366-6811

Three different clubs (downtown, the airport and the Country Club in Woodbridge), research library and events.

Winnipeg Chamber of Commerce

www.winnipeg-chamber.com

204-944-8484

Private dining club, meeting rooms and events.

With discounts on membership:

Canadian German Chamber of Industry & Commerce

www.germanchamber.ca

604-681-4469

10% off all membership fees.

RETAIL PRODUCTS & SERVICES**Abbey Window Coverings**

www.abbeywindowcoverings.com

604-542-7570

“Buy Three - Get the Fourth Free” off our entire product offerings of custom window coverings. Contact Ranjit Hayre to schedule a visit with a participating decorator or to visit our showroom.

Astra International Moving & Shipping Inc.

www.astrainternational.com

25% reduction on all service charges.

Bellano Ceramic Tile Co. Ltd.

www.bellanoceramictile.com

604-294-2736

20% off retail prices.

Creative Gift Solutions

www.creativegiftsolutions.com

604-618-3336

Receive Free Shipping or up to 20% discount based on your total purchase for members of The Board of Trade. May not be combined with any other offer.

Dave Roels Photography

www.daveroels.com

604-733-9222

15% discount for fellow members.

Downtown U-Lok Storage Ltd.

www.u-lok.com

604-215-2156

25% discount on first month's rent for ANY SIZE storage unit, a FREE LOCK, plus 25% DISCOUNT off all moving supplies.

Fabove Inc.

www.fabove.ca

604-677-6680

10% discount to all Vancouver Board of Trade members.

Focus Audio Visual Services Ltd.

www.focus-av.com

604-872-4434

30% discount on equipment rentals.

Kare Kits Inc.

www.karekits.com

604-215-2119

10% off first order of retail 3 or 12 packs under \$100 - minimum 1 dozen per selection. 15% off first order of 3 or 12 packs \$101 to \$200 - minimum 1 dozen per selection. Call Kare Kits for other promotional offers.

Maple Leaf Self Storage Inc.

www.mapleleafstorage.com

604-258-9058/ 604-879-5279/ 604-251-1200

Vancouver Board of Trade members receive a 25% discount on the first month's rent. Offer valid at all Maple Leaf Self Storage locations. Some conditions apply. Visit our website to find your nearest location. 33 Commercial Drive, 1818 Quebec Street, 3001 Wall Street.

Marquis Wine Cellars

www.marquis-wines.com
604-684-0445

Present your business card with your Vancouver Board of Trade membership card to any member of our sales team and you will receive a 15% discount on your first purchase of wine or merchandise. After your first purchase and upon presentation of your Board of Trade card, you will receive a 10% discount on all subsequent purchases. Not valid with any other discount or promotion valid through April 2010.

My Concierge Vancouver Inc.

www.myconciergevancouver.com
604-253-3039

Up to 25% on Employee Appreciation contracts for Vancouver Board of Trade members and affiliated companies.

The UPS Store

Order 500 business cards and receive 100 extra cards free.

WA-2! Water Company

www.wa2.ca
604-689-4009

First three months free on a rental account. Free installation with the purchase of either a tap or water cooler systems.

TRANSPORTATION, COURIER DISCOUNTS, GASOLINE DISCOUNTS & SERVICES
Access Gas Services

www.accessgas.com
604-519-0862 ext. 223

Save on your heating bills! Receive up to 10% off Access Gas Services Inc's retail natural gas rates (residential or commercial customers). Conditions may apply.

AMJ Campbell Van Lines

www.amjcampbell.com
604-940-4208

60% discount on long distance linehaul, 30% discount on packing within Canada, 10% discount on local or office moving.

Dueck GM

www.dueckgm.com 604-324-7222

Bring in this offer and you will receive an additional \$250 of the best price.

Enterprise Rent-a-Car

www.enterprise.com 604-306-1777

10% off at any location in B.C. and 5% off at any airport locations within North America. Please quote discount number 4CA6777.

Jack Bell Foundation — Jack Bell Ride Share

<http://local.ride-share.com/vancouverboard-oftrade>
604-879-RIDE

10% discount on online customized and branded employee transportation services: ride-share matching; guaranteed ride home; commuter rewards; commuting surveys. Plus, 50% discount on consulting to set up a company Vanpool Program. Earn carbon credits by reducing greenhouse gas emissions while helping to get your employees to work.

Park'N Fly

www.parknfly.ca

15% discount on parking and a one - two day complimentary parking pass every year while you are a Vancouver Board of Trade member.

Petro-Canada (Various locations)

www.petro-canada.ca
1-800-668-0220 or 604-641-1251

Save 3 cents/litre discount on all grades of gasoline and diesel purchases (Retail purchases only, minimum 200 litre per month purchase requirement).

R.O.E. Logistics

www.roelogistics.com
604-318-6369

10% discount on:

- Customs Clearance, U.S. and Canada;
- Warehouse and Distribution;
- Road and Rail transportation, North America;
- Air and Ocean Transportation;
- Tradeshow, Courier, Project Transportation.

Seatrade Shipping

www.seatrade.ca
604-714-3214

15% off our services to Vancouver Board of Trade members.

Vancouver International Airport Authority

www.yvr.ca
604-276-7739

20% off daily rates at the following parking facilities with presence of The Vancouver Board of Trade membership card: Gateway Valet & Concierge; YVR Long-Term Parking Lot; YVR Economy Parking Lot.

Zipcar, Inc.

www.zipcar.com/vancouverboardoftrade
604-679-0550

Vancouver Board of Trade members receive a FREE Zipcar for Business account (\$75 value) and an annual membership for \$30 (regular price is \$80). Vancouver Board of Trade members will also receive discounted Monday to Friday driving rates (\$8.25 per hour, \$49 from 7 a.m. – 7 p.m. and \$60 for 24hrs including gas, parking and insurance).

**VANCOUVER BOARD OF TRADE /
WORLD TRADE CENTRE VANCOUVER
FACILITIES & SERVICES****CentreBoard Club**

604-641-1333

Members' luncheon club, open Monday through Friday, noon to 2:30 p.m. Reservations required. Charging privileges to members' Board of Trade account.

The Rix Center Executive Boardroom

604-681-2111

Executive meeting room available for rental.

WTC OnLine

www.wtca.org
604-681-2111 (call to obtain password)

World Trade Centre, the international division of The Vancouver Board of Trade, provides members with international connections to over 300 centres in close to 100 countries worldwide. Currently, more than 750,000 affiliated businesses belong to the World Trade Centers Association (WTCA). Board members automatically gain access to private clubs, office space, boardrooms and research centers in most major cities around the globe. Another exclusive WTC member benefit is complimentary access to WTCA OnLine.

Mapping Salaries & Total Rewards

For information about WCBC's annual compensation surveys, contact Nancy MacLeod at
(604) 683-9155
or
(800) 781-2411
or
wcbc@wcbc.ca

For pricing and more information, visit our website at
www.wcbc.ca/surveys



Members of the Vancouver Board of Trade receive a 15% discount when purchasing any of WCBC's annual compensation surveys.



WCBC's Annual Compensation Surveys are a proven tool used by BC employers for over 30 years.

WCBC surveys provide the most up-to-date information available.

Our compensation surveys provide overall data, along with data specific to Metro Vancouver.

- ◆ Clerical/Administrative Support
- ◆ Middle Management & Professional
- ◆ Information Technology
- ◆ Marketing & Sales
- ◆ Engineering & Technical
- ◆ Production & Distribution

Also available are our national surveys:

- ◆ Executive Compensation
- ◆ Board of Directors Compensation
- ◆ Salary Increases & Compensation Policy
- ◆ Total Rewards Practices & Employee Benefits

WCBC Western Compensation & Benefits Consultants