

MEDIA KIT AND ADVERTISING GUIDE

2022-23

Prices and ad sizes accurate as of June 2022



WHO ARE OUR MEMBERS?

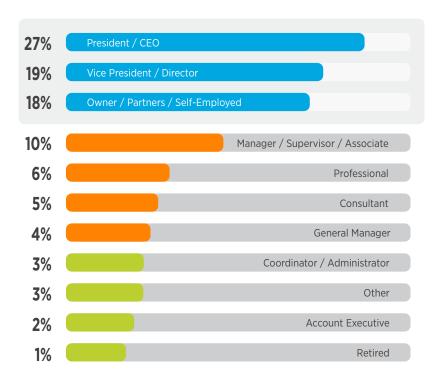
BUSINESS SECTORS

membership is comprised of businesses across all sectors - distinguishing us from industry-specific associations.



JOB TITLE

more than 64% of cardholders are decision-makers / c-suite



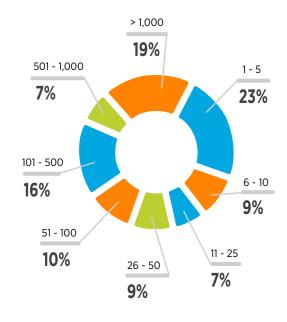
GENDER



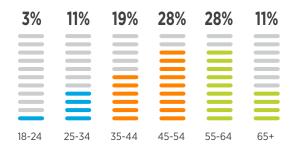


NUMBER OF EMPLOYEES

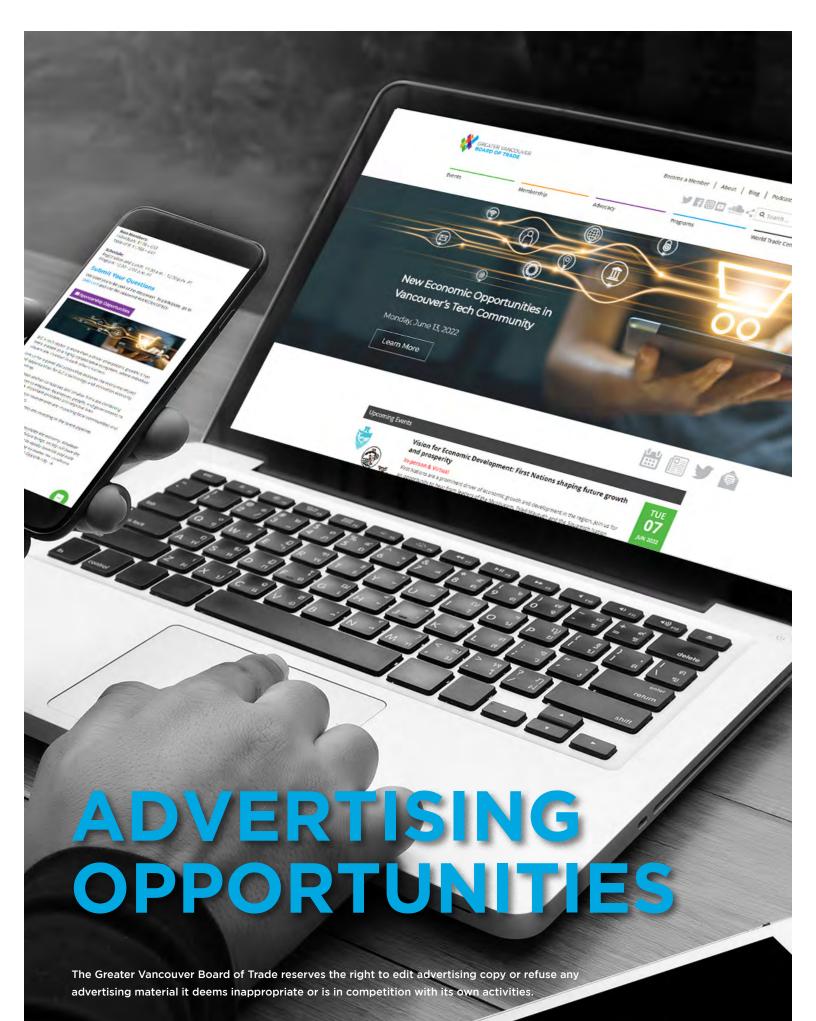
more than half are small businesses







^{*}Figures based on results from the Greater Vancouver Board of Trade's Membership Survey



WEEKLY E-NEWSLETTER

Our weekly e-newsletter provides members with up-to-the-minute information on the Board of Trade's upcoming events, advocacy initiatives, exclusive savings opportunities, and select news from our members.

Emailed every Monday morning, the e-newsletter is tailor-made for quick reading and provides convenient links to online information and event registration.



16,800

Distribution



Avg. Open-rate

Avg. overall click-through rate Clicks on ads vary



1/week

Frequency Weekly, Mondays



News: Headlines focusing on the Board of Trade's latest activities and announcements

Events: A calendar listing of upcoming events with quick links to online registration

Member Benefits: Special offers exclusively for GVBOT members, by **GVBOT** members

TECHNICAL SPECIFICATIONS

Size: 468 px wide x 60 px high at 72 ppi

File formats: .jpg or .png

Static images only, no animated GIFs or Flash files

RATES

Frequency	Savings	Top & Middle Banner		Botto	m Banner
		Member	Non-Member	Member	Non-Member
1 week	n/a	\$375	\$475	\$200	\$300
2 weeks	\$50	\$700	\$900	\$350	\$550
3 weeks	\$75	\$1,050	\$1,350	\$525	\$825
4 weeks	\$100	\$1,400	\$1,800	\$700	\$1,000

SUBMISSION GUIDELINES AND DEADLINES

Submit your artwork by email to advertising@boardoftrade.com using the following file name convention:



EXAMPLE: abc-company-e-newsletter-may-08-2022



Artwork must be submitted by 12 p.m. on the Wednesday the week prior.



The Greater Vancouver Board of Trade reserves the right to edit advertising copy or refuse any advertising material it deems inappropriate or is in competition with its own activities.

MEMBER-TO-MEMBER E-BLAST ADVERTISING

Our member-to-member e-blasts allow members to showcase their business in a custom designed HTML email that fits their branding. This offer is only available to members.



2,558

Avg. Open-rate

Avg. overall click-through rate



Frequency: Daily Tuesday - Friday



Opt-in subscribers

TECHNICAL SPECIFICATIONS

Recommended Size: 600 px wide (72 ppi for images)

File formats: .html, .jpg, .png or .pdf

Static images only, no animated GIFs or Flash files

RATES

Quantity	Savings	Member	Non-Member
1	n/a	\$425	n/a
2	\$50	\$800	n/a
3	\$75	\$1,200	n/a
4	\$100	\$1,600	n/a

SUBMISSION GUIDELINES

Submit your files by email to advertising@boardoftrade.com using the following file name convention:



Member-to-Member e-blast advertising is due five business days prior to the date booked.





For only \$100 our in-house designer and editor can assist in getting your message out.*

The Greater Vancouver Board of Trade reserves the right to edit advertising copy or refuse any advertising material it deems inappropriate or is in competition with its own activities.

^{*} Provide message copy, images and samples of previous design work at least 7 - 10 business days before the email is scheduled to be sent.

BOARDOFTRADE.COM/ MEMBERSHIP ADVERTISING

The membership section is the second-most visited section of our website.



Maximum 2 ads per page, rotated evenly displaying a maximum of 4 advertisements per spot

CONTENT OUTLINE

- Details on how to become a member
- Information on exclusive member benefits and savings
- Access to our online member Directory
- And much more



TECHNICAL SPECIFICATIONS

Recommended Size: 213 px wide x 213 px high at 72 ppi

File formats: .jpg, .gif, .png

Animated GIFs are okay!

RATES

Quantity	Savings	Box Ad	
		Member	Non-member
1 month	n/a	\$500	n/a
2 months	\$75	\$925	n/a
3 months	\$100	\$1,400	n/a
4 months	\$150	\$1,850	n/a
			J

SUBMISSION GUIDELINES

Submit your files by email to advertising@boardoftrade.com using the following file name convention:

- EXAMPLE: abc-company-box-ad-may-2022
- Advertising on boardoftrade.com is based on a monthly time frame. Artwork must be submitted five businesses days prior to the beginning of the next month. (For example, Thursday, May 25 for a start date of June 1)

QUESTIONS?

Email <u>advertising@boardoftrade.com</u> with any questions or inquiries.

The Greater Vancouver Board of Trade reserves the right to edit advertising copy or refuse any advertising material it deems inappropriate or is in competition with its own activities.

SOUNDING BOARD

Sounding Board is published by Business in Vancouver Media Group in partnership with the Greater Vancouver Board of Trade. Our publication is read by leading business executives and their employees, as well as federal, provincial, and municipal elected representatives.



NEWSPAPER



5,000 members and 10,500 subscribers of Business in Vancouver newspaper. Conservatively estimated total readership of 121,000



CONTENT OUTLINE

News and updates on the Board of Trade's

- Latest advocacy initiatives
- Its Signature Programs
- The Board of Trade's many high-profile speaker events

QUESTIONS?

For more information on advertising in Sounding Board, please contact

Katherine Butler at 604-608-5173 or kbutler@biv.com.

BIV READERS

90%



of BIV readers making buying descisions

89%



are business owners, executives or managers

47



average age of BIV readers

73%



have post-secondary degrees

49%



have investment portfolios valued at \$200K